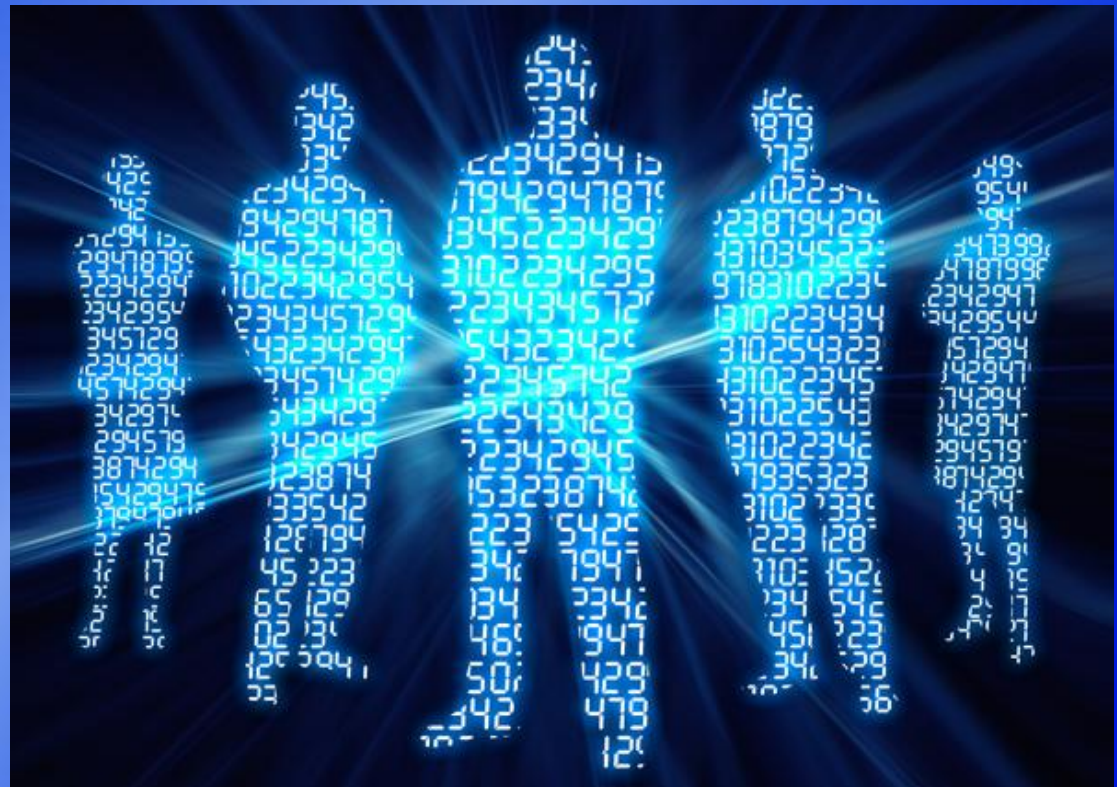


# Beacon *SpyGlass* and 5010 / ICD-10



# Beacon Technologies Group, Inc.



- 15 years
  - ❖ 5 Owner-Directors average 17 years insurance health experience
  - ❖ Hands on with legacy claims systems including: Eldorado, Genelco, Erisco, Rims, WLT, USSI & multiple “home-grown” systems
- Core commitments
  - ❖ Quality & Integrity
  - ❖ Providing the most advanced technology solution available
- IBM & Microsoft Partnerships
- IBM approved Global Solution
  - ❖ Code and architecture inspected & approved by IBM
  - ❖ Multi-currency and multi-language supported



# 5010 Introduction

## HIPAA 5010



- **Version 5010**—revised HIPAA transaction standards & prerequisite for ICD-10.
- Fixes problems, eliminates myriad proprietary workarounds related to eligibility, payment, referrals, coordination with secondary insurance, NPI, etc.
- Carries medical information and attachments
- Pharmacy claim & NCPDP D.0 upgrade included
- **Use Allowed**—January 1, 2011 (CMS begins use)
- **Use Required**—January 1, 2012



# ICD-10 Introduction

- The 27 year old ICD-9 can't accommodate new technology, procedures and diagnoses and will eventually run out of codes—a “Y2K” problem
- International Classification of Diseases v 10 codes were begun by HCFA (now CMS) in 1990, and revised over the next 13 years to accommodate newer detection methods and treatment options for all conditions of mortality and morbidity
- Because the US has continued, up to now, to use v 9, it has had difficulty comparing its health service utilization to that of other countries, limiting improvements in care.



**As of 2010, the US is the only country in the industrialized world still using the older ICD-9 codes.**

# What are the changes?

**5010**

Over 2,300 changes including changes to all transactions 820, 834, 835, 837, 270/271, 275, 276/277, 278, 997 & 999

**ICD-9**

**ICD-10**

**Diagnostic**

- 3-5 alphanumeric
- 13,000 Codes

- 3-7 alphanumeric
- 68,000 Codes

**Procedural**

- 3-4 numeric
- 4,000 Codes
- No facilities codes

- 7 numeric
- 87,000 Codes
- Inpatient facility codes

Example, there are four ICD-9 diagnosis codes for sprained and strained ankles, but 72 ICD-10 codes (with room for more) allowing for details such as cause, location and angularity of injury.

# ICD-10 Advantages

## Advantage of PRECISION

| ICD-9-CM Description |                           | ICD-10-CM Description |                                                       |
|----------------------|---------------------------|-----------------------|-------------------------------------------------------|
| 493.92               | Acute asthma exacerbation | J45.21                | Asthma, mild, intermittent, with acute exacerbation   |
| 493.92               | Acute asthma exacerbation | J45.41                | Asthma, moderate, persistent, with acute exacerbation |
| 493.92               | Acute asthma exacerbation | J45.51                | Asthma, severe, persistent, with acute exacerbation   |

## Advantages of LATERALITY

| ICD-9-CM Description |                       | ICD-10-CM Description |                                        |
|----------------------|-----------------------|-----------------------|----------------------------------------|
| 389.8                | Ototoxic hearing loss | H91.01                | Ototoxic hearing loss, right ear       |
| 389.8                | Ototoxic hearing loss | H91.02                | Ototoxic hearing loss, left ear        |
| 389.8                | Ototoxic hearing loss | H91.03                | Ototoxic hearing loss, bilateral ears  |
| 389.8                | Ototoxic hearing loss | H91.04                | Ototoxic hearing loss, unspecified ear |



# ICD-10 Benefits

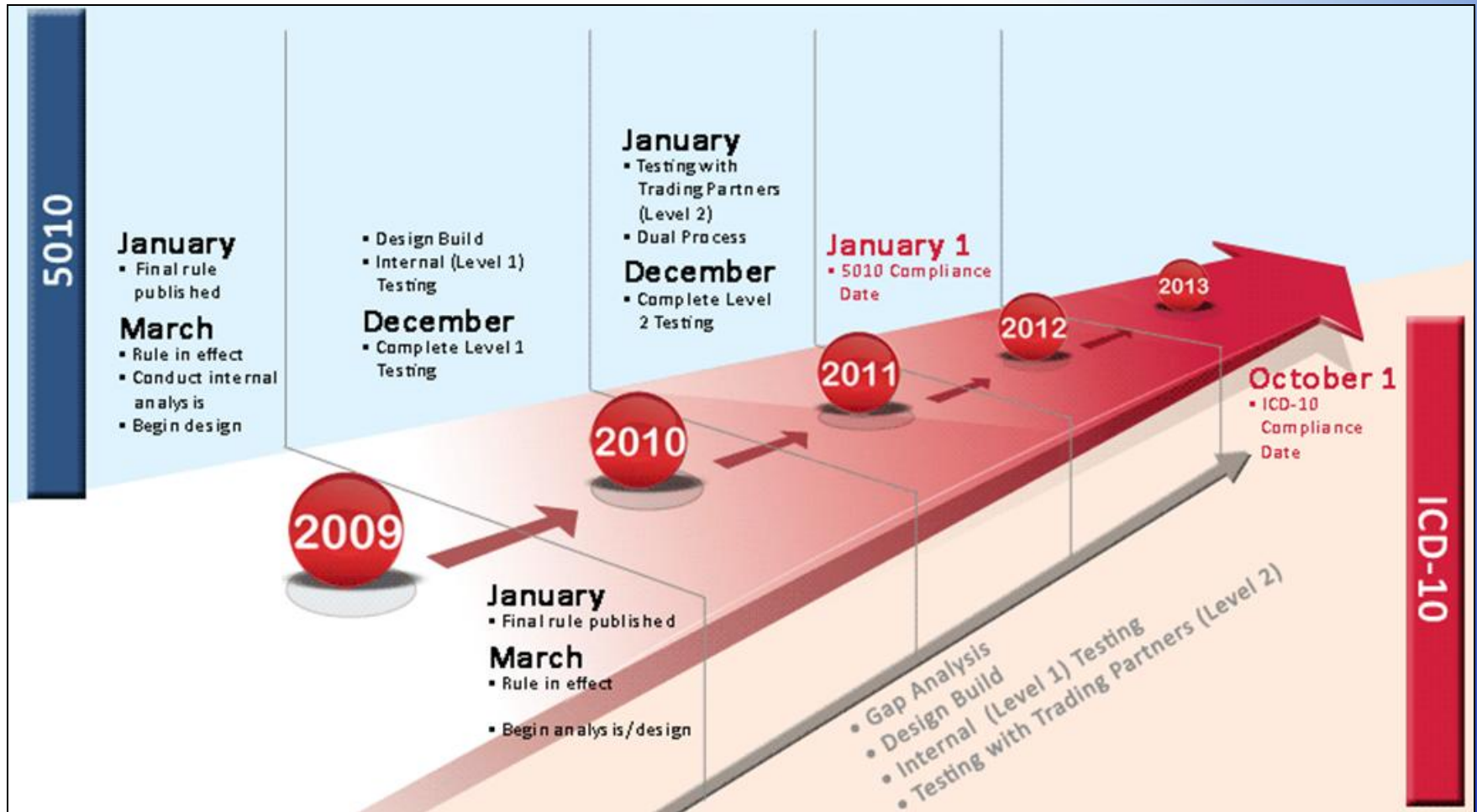
## Expected Benefits of the ICD-10 upgrade include:



- More-accurate claims with more automation
- Fewer rejected claims with fewer duplicates submitted
- Improved disease & case management
- Can accommodate future healthcare developments
- Improved utilization review, with better understanding of health conditions & treatment outcomes
- Harmonization of disease monitoring and reporting worldwide



# Implementation Timeline



# Will your Legacy Claims System be ready?

## Questions to ask:



Will the upgrade be available for your version of the software?

When will the upgrade be available?

When will testing begin?

What will it cost me?

**If your legacy vendor can't show you their 5010 & ICD-10 solution now, they won't meet their deadline or yours!**



# *SpyGlass* and ICD-10

Beacon can show you ICD-10 and 5010 in adjudication

**Now!**

SpyGlass can simultaneously support both ICD-10 and the old ICD-9 code sets – even if they come in on the same claim

**Now!**

Version 5010 and ICD-10 upgrades come included with SpyGlass...

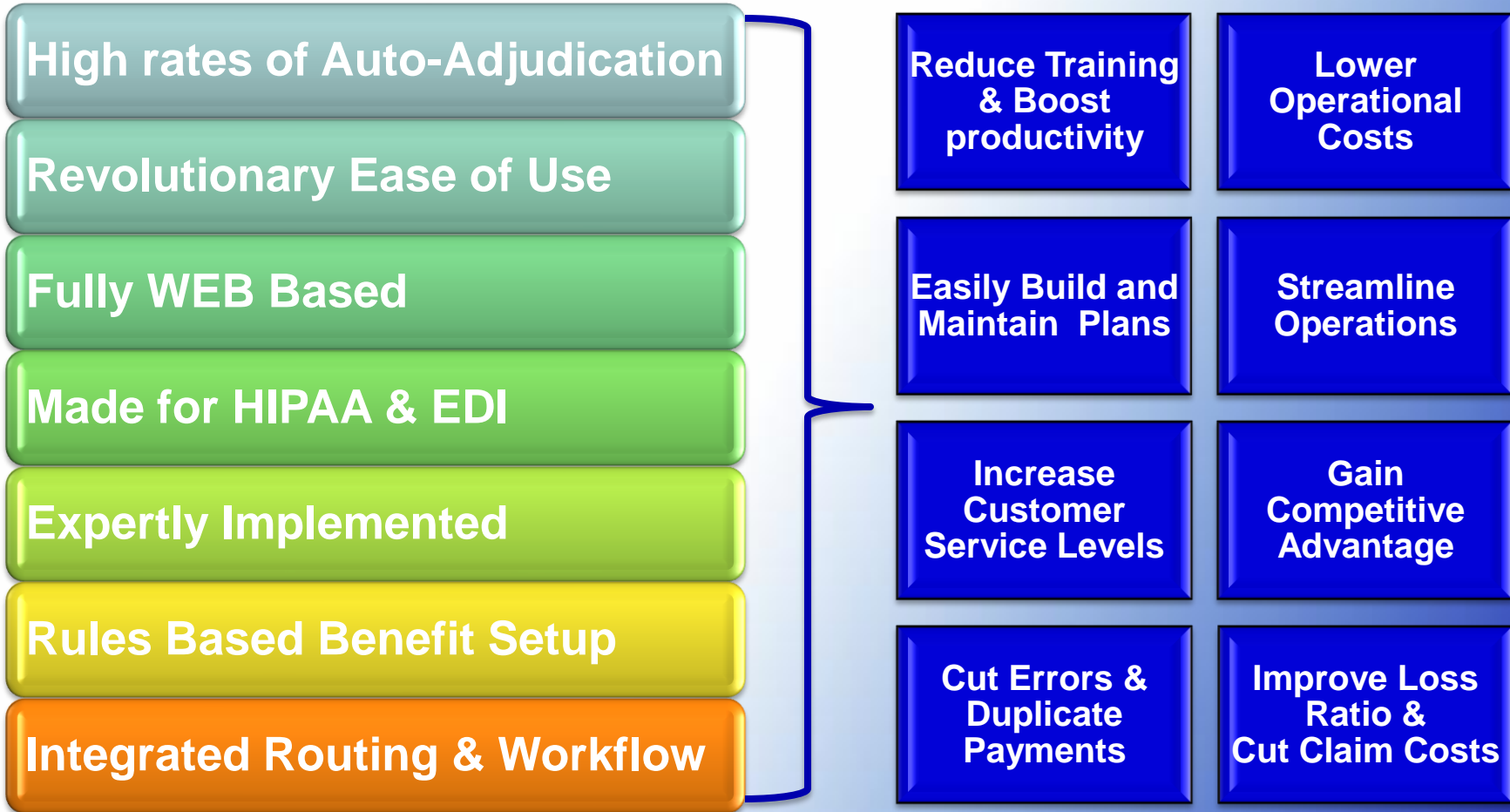
**At no additional cost to our customers!**

Now is the time to gain a

**Competitive Advantage**



# SpyGlass Benefits



# ICD-10 & *SpyGlass*: Your Competitive Advantage



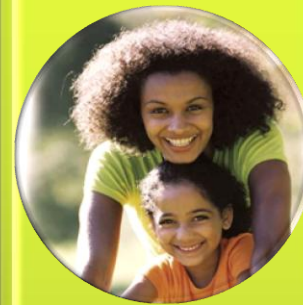
Lower Costs  
and  
Improve  
Productivity



Rapidly adapt  
to changing  
market  
demands



Gain access  
to more  
accurate and  
detailed data



Gain  
Competitive  
Advantage



Enhance  
Member  
Health

